

DATE: April 12, 2021

TO: Sacramento Regional Transit Board of Directors

FROM: Brent Bernegger, VP, Finance/CFO

SUBJ: APPROVING THE SECOND AMENDMENT TO THE AGREEMENT WITH COUNTY OF SACRAMENTO FOR DISCOUNT PURCHASE AND SALE OF PREPAID FARE MEDIA

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

Approval of the Second Amendment to the DHA Discount Fare Agreement will extend the terms of the agreement to June 30, 2022.

FISCAL IMPACT

The contract with Sacramento County DHA generates \$2,215,136 in revenue for SacRT. This revenue is included in the preliminary operating budget for FY 2022 submitted to the Board this evening for your review.

DISCUSSION

SacRT has been working with Sacramento County DHA since 1991 to provide discounted transit passes for individuals receiving General Assistance from the County. SacRT and Sacramento County DHA would like to extend the agreement, most recently approved by the Board on May 11, 2020, through June 30, 2022. There will be no changes to any of the other contract provisions other than the term. The Agreement allows DHA to purchase monthly stickers at \$34 each, with a minimum purchase of 5,000 stickers per month, and purchase Basic Single Ride tickets, and Basic Daily Passes at a 50% discount as needed. However, if DHA needs additional stickers, they will be able receive up to 1,784 additional stickers per month at no additional charge, so long as 45 days' advance notice is provided to SacRT of the requested quantity increase. If the need is over 6,784 stickers per month, DHA will be charged \$40 per sticker. The cost of \$40 per sticker is consistent with contract language dating to 2013.

RESOLUTION NO. 21-04-0030

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

April 12, 2021

APPROVING THE SECOND AMENDMENT TO THE AGREEMENT WITH COUNTY OF SACRAMENTO FOR DISCOUNT PURCHASE AND SALE OF PREPAID FARE MEDIA

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Second Amendment to the Agreement with the County of Sacramento (therein "County") for the purchase and sale of discounted prepaid fare media at a discount exceeding the percentage established in SacRT's Policy for Discount Sale of Prepaid Fare Media, whereby the term is extended one year to terminate June 30, 2022, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized to execute the Second Amendment with the County of Sacramento.

STEVE MILLER, Chair

ATTEST:

HENRY LI, Secretary

By:

Cindy Brooks, Assistant Secretary